



Overview ALMT Legal



ALMT Legal is a dynamic and progressive full service Indian law firm providing high quality Indian expertise with an international capability. With over 75 lawyers and 14 partners across offices in strategic commercial centers like Mumbai, Bangalore, New Delhi and London, ALMT has an established reputation as one of India's top bracket firms.

ALMT's practice areas encompass all aspects of Indian law ranging from corporate, commercial to tax, employment, dispute resolution, shipping, aviation and even immigration laws.



In 2009 ALMT was ranked as the Most Active PE Legal Advisor in India by transactional intelligence and analysis provider Venture Intelligence and has continued its reign in the field of Private Equity throughout 2010. Also in 2009, ALMT provided legal advisory services in deals aggregating to more than USD 650 million. In 2008 the firm was named ACQ's Indian Commercial Law Firm of the Year.

A synopsis of the Firm is provided below. We would be happy to provide specific deal lists, client feedback and preferences on request and subject to confidentiality.



Aviation – ALMT Legal's expertise and experience in the Aviation sector extends to advising both domestic and international airlines in relation to a variety of regulatory issues including registration and de-registration of aircraft with the DGCA. Further, the firm has been involved in sale and purchase and leasing transactions, competition law and cargo handling claims.

Banking and Finance – ALMT Legal has a strong banking and finance practice having advised several domestic and multinational banks on various transactions including commercial domestic and external borrowing, structured financing, derivatives, and general customer related issues. The firm also advises FIIs and other non-banking financial companies on primary and secondary investments, SEBI, RBI and other regulatory compliances.



Capital Markets – The firm’s Capital Markets team provides advice on a vast array of public issue documentation and has been involved in Initial and Follow-on Public Offerings as well as QIPs and Preferential Allotment of capital and debt instruments. ALMT has also advised several Indian companies on offshore listings including on the AIM as well as with ADR and GDR offerings. The firm acts for the issuer company, merchant banker and/or selling promoters and investors as the need requires. The services of the team include due-diligence, drafting of definitive and ancillary documentation and giving advice on regulatory approval.

Corporate and Commercial - As a full service legal advisor to entrepreneurial, medium and blue-chip companies, aiming to provide business-oriented legal advice and support to in-house legal counsel, the corporate and commercial practice of ALMT Legal handles company formations, international joint ventures, mergers and acquisitions, management buyouts, project finance, venture capital and issues relating to banking, equity markets, foreign direct investment and exchange control. The firm’s lawyers are involved in negotiated transactions, including leveraged buyouts, mergers, stock and asset purchases, re-structuring and private equity investments. The firm has been consistently recognized for its work in the field of M&A and has been ranked joint third in the list of Most Active M&A Advisors for 2010-2011 compiled by Venture Intelligence.

Dispute Resolution – ALMT Legal has expertise in all aspects of litigation and dispute resolution, including arbitration and mediation, assisting clients with pragmatic and strategic decision-making in respect of claims. The firm has wide-reaching experience at all stages of the dispute resolution process including the drafting of pleadings, appearing and presenting arguments in various forums, including the various High Courts, Tribunals and the Supreme Court of India. The firm has a strong working relationship with top counsels in all areas as appropriate.

Hospitality– The firm has extensively advised leading groups/chains of hotels in India and abroad. Our involvement has been in respect of management agreements, outsourcing agreements, labour and employment issues, special taxes and strategic investments into the business.

Immigration– ALMT Legal represents various multinational organizations advising them on immigration laws in India. We also assist in the procurement of the appropriate visas for employees of such entities and represent clients before various authorities including the Foreign Regional Registration Office (FRRO).

Infrastructure and Project Finance – ALMT Legal advises clients on infrastructure projects in India, from the initial structuring and tendering stage, including legislative and regulatory issues, through to due diligence and financing and final contractual negotiations.

Insurance - The firm has advised insurance companies on claims under diverse policies and has been involved in matters relating to marine insurance, aviation, motor accidents and loss of profit. The firm has also advised on IRDA and related regulatory issues including foreign direct investment in insurance ventures in India and has experience in drafting insurance and re-insurance documentation.

Intellectual Property and Information Technology - ALMT Legal has a successful intellectual property and information technology practice focusing on intellectual property protection, registration of designs and patents, IP and IT licensing and distribution, and regulatory issues.

Labour and Employment – The firm advises several domestic and multinational companies on a variety of employment related issues including contracts, employee handbooks and manuals, termination issues and procedures, compliance and regulatory matters under both central and state legislations, contract labour, pension and other social security. The firm’s experience also extends to litigation related to employment and labour laws.

Media, Entertainment and Sports – ALMT Legal is actively involved in the area of media, entertainment and sports law including in the drafting and negotiation of agreements and contracts between media houses, artists, celebrities and sports personalities. The firm has also advised on film production and distribution contracts, management contracts for sports personalities and has been involved in the initiation and defense of disputes relating to such matters.

Oil and Gas – ALMT Legal’s experience in the field of oil and gas extends from providing advice on regulatory matters to drafting documentation for exploration contracts, technical and commercial bids and back-to-back exploration and drilling contracts. The firm has also advised on matters relating to oil rigs, offshore and inter-tidal issues.

Private Clients – The firm has a strong private client practice which includes advising and drafting wills, probate and trusts. We also regularly advise and represent individuals in family and matrimonial matters.

Private Equity and Fund Structure – ALMT Legal has a strong foundation in private equity and fund structure having advised non-banking financial companies, banks and private equity houses on various aspects of transactions beginning with term sheet review, due diligence, investment structuring, drafting and negotiating necessary documentation and shareholder agreements. The firm also has extensive experience with regard to advising on SEBI and other related regulatory matters and has assisted investors and other companies in restructuring funds and processes. The firm has been consistently recognized for its work in the Private Equity arena and has been ranked third in the list of Most Active Private Equity Advisors for 2010-2011 compiled by Venture Intelligence.

Property and Real Estate – ALMT Legal has diverse and versatile experience in real estate and property related matters. The firm has been involved in matters ranging from land audits, due diligence exercises, giving opinions on title and encumbrances as well as drafting conveyances, sale deeds and related documentation and contracts for engineers, building construction, management and development.

Shipping and Maritime – ALMT Legal has acted on behalf of charterers, ship owners and builders regarding ship building and repair contracts, ship finance, demurrage liability and limitation of liability. The firm has also been involved with matters relating to marine pollution, insurance and cargo related disputes including non-delivery of cargo and lien on bunkers.

Tax – ALMT Legal’s direct tax practice includes advising on tax efficient jurisdictions for investment into and out of India, adopting structures for Indian entities held by foreign clients which would serve to increase tax efficiency, transfer pricing issues, structuring of loans and investment instruments to subsidiaries, employee stock option plans as well as personal tax structuring for expatriate executives who are deputed to India. The firm has also been advising on more topical issues such as taxation of cross-border software payments and issues arising as a consequence of Indian call centres and BPOs. ALMT Legal also has a strong indirect tax practice including VAT, service tax, customs and excise matters. The firm has also represented several clients in direct and indirect tax proceedings before the appropriate tax authorities, tribunals, courts and the Authority for Advance Ruling.

For more information see www.almtlegal.com

Key contacts

Mumbai

Aliff Fazelbhoy

Tax, Private Equity, M&A,
Employment, Banking &
Finance

afazelbhoy@almtlegal.com

Bangalore

S R Arun

Capital Markets,
Infrastructure,
Corporate/Commercial

srarun@almtlegal.com

Sameer Tapia

Real Estate,
Corporate/Commercial, Dispute
Resolution, Aviation, Private
Clients

stapia@almtlegal.com

Prashant Popat

Real Estate,
Dispute Resolution

ppopat@almtlegal.com

Hitesh Jain

Dispute Resolution, Media,
Entertainment and Sports,
Intellectual Property, Real
Estate

hjain@almtlegal.com

Dhanya Menon

Capital Markets, Private
Equity,
Corporate/Commercial

dmenon@almtlegal.com

Ananjan Mitter

Shipping, Aviation,
Corporate/Commercial

amitter@almtlegal.com

Arvind Kamath

Dispute Resolution,
Indirect Tax

akamath@almtlegal.com

Ryna Karani

Private Equity, M&A,
Banking & Finance (including
Project Finance),
Corporate/Commercial,
Real Estate

rkarani@almtlegal.com

Rakesh Prabhu

Intellectual Property,
Immigration

rprabhu@almtlegal.com

Statira Ranina

Tax, Corporate/Commercial,
M&A and Private Equity
sranina@almtlegal.com

Gautam Bhatikar

Shipping, Ports & Terminals,
Insurance, Dispute Resolution,
Oil & Gas
gghatkar@almtlegal.com

Contact Offices

Mumbai

4th Floor, Express Towers
Nariman Point
Mumbai 400 021
India
Tel +91 22 4001 0000
Fax +91 22 4001 0001

Bangalore

2 Lavelle Road
Bangalore 560 001
India
Tel +91 80 4016 0000
Fax +91 80 4016 0001

New Delhi

506, DLF Courtyard,
Saket,
New Delhi 110 017
India
Tel +91 11 4944 5566
Fax +91 11 4944 5567

London

Dowgate Hill House,
14-16 Dowgate Hill,
London EC4R 2SU
United Kingdom
Tel +44 (0) 207 332 2367
Fax +44 (0) 207 428 0633

New Delhi

Seema Kothari

Arbitration, Litigation

skothari@almtlegal.com

London

Garima Basu

Private Equity, M&A,
Banking & Finance
Corporate/Commercial

gbasu@almtlegal.com